

# Lean on SYNnex Financial Services for Sensitive Sales Cycle Support

SYNNEX understands that we are currently navigating uncertain business landscapes. Learn how to leverage SYNnex financial resources to continue to drive your business.

## CapEx to OpEx



Turn upfront revenue purchase into monthly payments for your end customers



90 days deferred payment for your end customers



Available for hardware and software solutions



Upsell your 1-year software licensing renewal to 3-year & recognize revenue upfront



Collect margin upfront  
Increase cash flow

**+ Add  
Everything-as-a-Service  
enhancements to offer  
your customers  
increased flexibility**

Monthly, quarterly or annual payments

SYNNEX can take over services contract if needed

Hardware vendors can include refresh continuity on the hardware

Include services in monthly payments

Flex quantity of devices throughout contract

## Additional SYNnex Finance Offerings



**SYNNEX Rise**  
"The No Limit" Credit Limit



**Extended Terms**  
Highly customized term plans



**Flooring**  
A Predictable Protection

To learn more about the finance solutions and other Secure Networking value adds, please join our SYNnex Westcon Enablement Portal. → [Sign up here](#) for the "SYNNEX Westcon" branch.

SYNNEX  
**Financial Services**

For questions or to explore these offerings,  
email [SecureNetworking@Synnex.com](mailto:SecureNetworking@Synnex.com) or [Finance@synnexfinancialservices.com](mailto:Finance@synnexfinancialservices.com)



# Additional Tools for Support

## Partner Enablement Portal

Rewards based learning hub to help you get up to speed quickly on how to address remote working solutions, new to you vendors, and best business practices in this new selling environment.

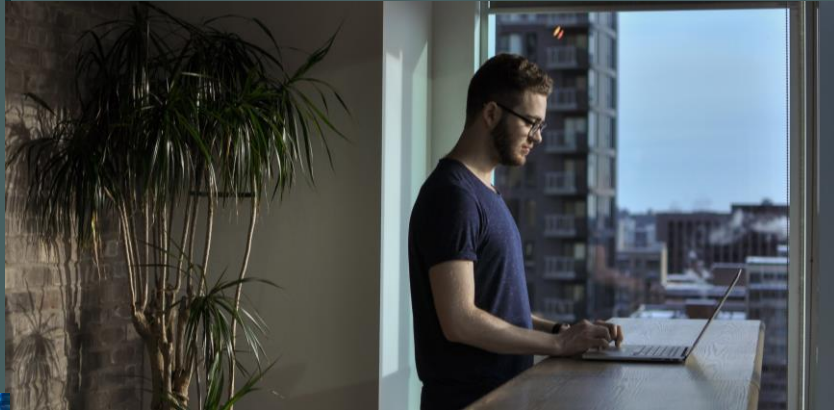


## Complimentary Security Assessments

Whether you need help with building an IT Security practice from the ground up, or you have a veteran IT Security team, we can help. Start today and leverage us for complimentary vulnerability assessments.

## Experience Wireless Expertise

We start with complimentary heat maps so you know what to offer your customers. Then we follow up with options for onsite wireless surveys, fully managed NOC builds, and installation.



## Build a High Performing Core

Leverage our portfolio of high performance datacenter networking technology and services to build a highly reliable core networking.

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