

Why SYNNEX for Avaya?

Reach markets through our unique distribution model



Why SYNNEX for Avaya?

IT resellers choose to source their Avaya from SYNNEX for expert pre-sales support, value added services, and free training support and enablement. SYNNEX offers an extensive line card of complementary products and solutions.

Onboarding Assistance

- Dedicated specialist to assist with Avaya onboarding and assistance with an early path to revenue
- Rapid Ramp Series - Monthly webinars focused on onboarding, product overviews, and market updates

Support

- Dedicated pre-sales technical support team
- GoldSeal services to expand standard maintenance packages – private label
- IP Office Configurator simplifies Avaya IP Office Designs
- Dedicated renewals team to assist with ongoing maintenance opportunities
- Westcon Academy certified instructors- custom packages

Support

- Public safety
- Education
- Government
- Healthcares

Avaya Cloud

- One Cloud Secure - FedRamp Authorized- Avaya's exclusive distributor to sell cloud into the federal space
- Specialized UcaaS team

#158 ON THE Fortune 500

Avaya and SYNNEX have partnered for over **30 YEARS**

SYNNEX has a collective **150+ YEARS** of experience with Avaya

For more information, email AVABusDev@synnex.com.



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