



# Why SYNNEX for Avaya?

Reach markets through our unique distribution model



### Why SYNNEX for Avaya?

IT resellers choose to source their Avaya from SYNNEX for expert pre-sales support, value added services, and free training support and enablement. SYNNEX offers an extensive line card of complementary products and solutions.



### **Onboarding Assistance**

- Dedicated specialist to assist with Avaya onboarding and assistance with an early path to revenue
- Rapid Ramp Series Monthly webinars focused on onboarding, product overviews, and market updates



### Support

- Dedicated pre-sales technical support team
- GoldSeal services to expand standard maintenance packages – private label
- IP Office Configurator simplifies Avaya IP Office Designs
- Dedicated renewals team to assist with ongoing maintenance opportunities
- Westcon Academy certified instructorscustom packages

### Support

- Public safety
- Education
- Government
- Healthcares



### Avaya Cloud

- One Cloud Secure FedRamp Authorized-Avaya's exclusive distributor to sell cloud into the federal space
- Specialized UcaaS team





SYNNEX has a collective 150+ YEARS of experience with Avaya

#### For more information, email AVABusDev@synnex.com.

© 2020 SYNNEX Corporation. All rights reserved. SYNNEX, the SYNNEX Logo, and all other SYNNEX company, product and services names and slogans are trademarks or registered trademarks of SYNNEX Corporation. SYNNEX, and the SYNNEX Logo Reg. U.S. Pat. & Tm. Off. Westcon, Comstor and GoldSeal are registered trademarks of WG Service Inc., used under license. Other names and marks are the property of their respective owners. 466763-20



# AVAYA

# Why SYNNEX for Avaya?

Reach markets through our unique distribution model



### Why SYNNEX for Avaya?

IT resellers choose to source their Avaya from SYNNEX for expert pre-sales support, value added services, and free training support and enablement. SYNNEX offers an extensive line card of complementary products and solutions.

5
<u></u>
3
Х.

### **Onboarding Assistance**

- Dedicated specialist to assist with Avaya onboarding and assistance with an early path to revenue
- Rapid Ramp Series Monthly webinars focused on onboarding, product overviews, and market updates



### Support

- Dedicated pre-sales technical support team
- GoldSeal services to expand standard maintenance packages – private label
- IP Office Configurator simplifies Avaya IP Office Designs
- Dedicated renewals team to assist with ongoing maintenance opportunities
- Westcon Academy certified instructorscustom packages

## Support

- Public safety
- Education
- Government
- Healthcares



### Avaya Cloud

- One Cloud Secure FedRamp Authorized-Avaya's exclusive distributor to sell cloud into the federal space
- Specialized UcaaS team





SYNNEX has a collective 150+ YEARS of experience with Avaya

#### For more information, email AVABusDev@synnex.com.

© 2020 SYNNEX Corporation. All rights reserved. SYNNEX, the SYNNEX Logo, and all other SYNNEX company, product and services names and slogans are trademarks or registered trademarks of SYNNEX Corporation. SYNNEX, and the SYNNEX Logo Reg. U.S. Pat. & Tm. Off. Westcon, Comstor and GoldSeal are registered trademarks of WG Service Inc., used under license. Other names and marks are the property of their respective owners. 466763-20