

CROSS SOLUTION AREA HIGHLIGHTS

LEVEL-UP ONLINE LEARNING PLATFORM

As we announced in our CloudForce kick off, we want to remind you about Microsoft’s new Level-Up for Partners online learning program! Level-Up is an interactive, on-demand, skilling engine aligned to priority plays across **all solution areas**. The Level-Up courses include videos, assessments and hands-on labs to drive readiness & skilling capability aligned to sales, pre-sales, and technical scenarios.

There are many courses currently available, and more to come as well. To start using Level-Up, visit [**Microsoft Level Up**](#) and register to create your profile. **Use code GLCQ-ZTFF to register** (use the same code for all learners). This program is available to you to use internally for skilling, and you can use it with your resellers as well.

*All content is supported with localized closed captioning.

SMB SALES BOOTCAMP

Whether you are new to sales or want to dive deeper into a specific Microsoft solution area, there are training options that fit your knowledge level, role, and, most importantly, your schedule. This hub provides resources to build a flexible learning journey across the depth and breadth of our partner sales and pre-sales training programs.

Join us on Dec 05 - 07. **Registration link is below:**

REGISTER HERE



MODERN WORK HIGHLIGHTS

MODERN WORK BRIEFINGS

Don't forget about our Modern Work briefings! A Microsoft Briefing is a 90-minute, one-to-many, partner-led demo event where customers can experience a small-business scenario live in a demo tenant. This week, I'd like to highlight the briefing for Teams Phone.

[CHECK IT OUT HERE](#)

MODERN WORK CLOUD WEEK

These week-long virtual events will teach you about Microsoft 365 and Endpoint administration, Microsoft Teams management, and collaborative communication solutions. Each day you will learn from subject matter experts, expand your technical capabilities, and build the skills needed for your role. Labs will be available to a limited number of Microsoft partner participants. Invitations to the labs will be issued on a first-come, first-served basis.

Join us on November 6–10. **Registration link is below:**

[REGISTER HERE](#)

TEAMS PHONE PARTNER BOOTCAMP

In keeping with the Teams Phone theme, To help prepare you for working with customers on upgrading their telephony solutions, we've worked together with Microsoft Teams Engineering to create the Teams Phone Bootcamp for Partners.

Join us on November 7th at 9AM for a half-day virtual bootcamp lead by live Microsoft Teams Phone SMEs.

Registration link is below:

[REGISTER HERE](#)

INTRODUCING TOWN HALLS IN MICROSOFT TEAMS

Have you heard the latest updates on Teams Town Halls? As teams are now more globally dispersed, virtual events have remained a constant to connect and bring people together regardless of where they are, while doing so at a lower cost and giving attendees flexibility, accessibility, and the ability to engage meaningfully.

Check out this blog for the latest information:

[LEARN MORE](#)

Q2 M365 PRODUCT CONNECT FOR CSPS

the Q2 Microsoft 365 Product Connect for CSPs, a quarterly live webinar series where we curate the most relevant and important product news for Cloud Solution Provider (CSP) partners every quarter. We will bring in the product experts, so you hear it directly from the Modern Work team as we cover new and upcoming product news, promotions, and program announcements that include Microsoft 365, Microsoft Teams, Security, Windows 365, and Device Management.

Join us on November 16th. **Registration link is below:**

[REGISTER HERE](#)

INTRODUCING THE NEXT GENERATION OF ONEDRIVE

On October 3, the OneDrive team unveiled the next generation of OneDrive during the event Microsoft OneDrive: The Future of File Management is Here. The event showcased Copilot in OneDrive, the OneDrive app in Teams and Outlook, and many new features and capabilities for work and school customers.

The next generation of OneDrive helps people to:

- Find files more quickly and easily than ever
- Summarize or extract information from files using Copilot in OneDrive
- Create new files from rich templates
- Access OneDrive directly from Teams and Outlook

Check out this blog for the latest information:

[LEARN MORE](#)

TEAMS PREMIUM: CONTINUED INNOVATIONS

On October 18, we announced the continued innovation in Teams Premium, including new features. In this blog post, learn more about the new features coming in November, including that we're rolling out language support for intelligent recap to include French, German, Italian, Japanese, Portuguese, Simplified Chinese, and Spanish.

Check out this block post for the latest information:

[LEARN MORE](#)

BUSINESS APPLICATIONS HIGHLIGHTS

D365 CUSTOMER SERVICE COPILOT WORKSHOP (SELF PACED)

Review this Dynamics 365 engineering team-led online workshop to learn about Customer Service Copilot capabilities, architecture, enabling customer organizations, and roadmap. Learn how you can empower agents with tools powered by next-generation AI that fuel collaboration and productivity across teams. And transform operations with automation that drives efficiency and generates outcome-based value for customers. This two-hour long workshop is designed for solution architects, consultants, and pre-sales teams.

This is a self-paced workshop. **Registration link is below:**

REGISTER HERE 

BUSINESS APPLICATIONS CLOUD WEEK

Business Applications Cloud Week for Partners is a virtual skilling event designed to demonstrate the power of Microsoft Dynamics 365 and Power Platform. This week-long training will result in a deeper knowledge of technical capabilities, allowing participants to deliver exceptional services to Business Applications customers and prepare for Microsoft certification. Labs will be available to a limited number of Microsoft partner participants. Invitations to the labs will be issued on a first-come, first-served basis.

Join us on December 4–8, 2023. **Registration link is below:**

REGISTER HERE 

Azure Highlights

Azure Workshop: Build and Modernize AI Apps on Azure

Learn how to leverage the power of Microsoft Azure's Apps, Data and AI solutions to modernize and build intelligent apps focusing on internal business critical applications and external customer-facing apps. This workshop includes labs so registration is limited to first come, first served basis.

Join us on Nov 13–16. **Registration link is below:**

REGISTER HERE 

Azure OpenAI Workshop

Deepen your understanding of Azure OpenAI Services, tailored for developers and data scientists aiming to do more with less. Leverage responsible AI practices, the adaptability of Azure OpenAI Service, and the wealth of breakthrough research to help you and your customers develop and deploy generative AI solutions. Hands-on lab access will be limited capacity and granted on a first come first serve basis.

Registration link is below:

REGISTER HERE 

Security Highlights

Security Workshop: Threat Protection and Incident Response with Microsoft Sentinel

learn how to deploy and connect this SIEM and SOAR solution to different data sources. Learn how to use intelligent security analytics and threat intelligence capabilities for attack detection, threat visibility, proactive hunting, and threat response. This workshop includes labs so registration is limited to first come, first served basis.

Join us on November 7 - 10. **Registration link is below:**

REGISTER HERE 

Defender for Endpoint and Defender for Business Now Disrupts Human-Operated Attacks on its Own

On October 11, 2023, we announced that Microsoft Defender for Endpoint customers can automatically disrupt human-operated attacks like ransomware early in the kill chain without needing to deploy any other capabilities. Now, organizations only need to onboard their devices to Defender for Endpoint to start realizing the benefits of attack disruption, bringing this XDR AI-powered capability within reach of even more customers. This capability is available to small and medium business customers as well via Defender for Business (standalone and in Microsoft 365 Business Premium). What is automatic attack disruption? Automatic attack disruption is a unique capability in Microsoft 365 Defender that uses high-confidence signals collected from the XDR workloads (endpoints, identities, apps, and email) to contain active cybersecurity attacks quickly and effectively to stop progression and limit the impact to organizations.

Check out this blog post for the latest information:

LEARN MORE 