

#### MODERN WORK HIGHLIGHTS

## LAST WEEK'S M365 COPILOT ANNOUNCEMENTS

It was an exciting day last Thursday, with many announcements. Here are the key highlights and resources to help you:

Bing Chat Enterprise builds on Microsoft Copilot and adds commercial data protection - so you can be confident your business data is protected and will not leak outside the organization. With Bing Chat Enterprise, chat data is not saved, Microsoft has no eyes-on access, and your data is not used to train the LLM.

- Focus on getting customers AI ready with Microsoft 365 E3 or E5 for commercial customers and Microsoft 365 Business Premium or Business Standard for SMBs now.
- Leverage Get Al Ready content on the Partner Portal
- Work with customers on data governance to ensure users have access to the right data.
- Get customers comfortable with AI in the workplace by using Bing Chat Enterprise, included in Business Premium and Business Standard, which is now on by default. Get started at www.bing.com/chat.
- Keep the Partner FAQ handy: https://aka.ms/M365CopilotGAPartnerFAQ



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## SMB BRIEFINGS

Are you familiar with our Modern Work for Partners - SMB Briefings? A Microsoft SMB Briefing is a 90-minute, one-to-many, partner-led demo event where customers can experience a small-business scenario live in a demo tenant of Microsoft 365 Business Premium. Current briefings are available for Microsoft 365, Microsoft Teams Essentials, Microsoft Defender for Business, Microsoft Teams Phone, and Windows 365.

**LEARN MORE** 

## MODERN WORK CLOUD WEEK

These week-long virtual events will teach you about Microsoft 365 and Endpoint administration, Microsoft Teams management, and collaborative communication solutions. Each day you will learn from subject matter experts, expand your technical capabilities, and build the skills needed for your role. Labs will be available to a limited number of Microsoft partner participants. Invitations to the labs will be issued on a first-come, first-served basis.

Scheduled on November 6–10. **Registration link is below:** 

REGISTER HERE (→)



## BIZ APPS HIGHLIGHTS

#### MICROSOFT LOW CODE SALES BOOTCAMP

Open to all partners, in this bootcamp attendees will learn about the Low Code Solution Play, how to pitch and demo, the opportunity with Copilot in Power Platform, how low code aligns with other practice areas across the Microsoft cloud and what programs and resources are available to partners.

Scheduled on October 17–19, 2023. Registration link is below:



#### **BUSINESS APPLICATIONS CLOUD WEEK**

Business Applications Cloud Week for Partners is a virtual skilling event designed to demonstrate the power of Microsoft Dynamics 365 and Power Platform. This week-long training will result in a deeper knowledge of technical capabilities, allowing participants to deliver exceptional services to Business Applications customers and prepare for Microsoft certification. Labs will be available to a limited number of Microsoft partner participants. Invitations to the labs will be issued on a first-come, first-served basis.

Scheduled on October 23–27, 2023 & December 4–8, 2023. Registration link is below:



## **AZURE HIGHLIGHTS**

# AZURE OpenAl WORKSHOP

Deepen your understanding of Azure OpenAl Services, tailored for developers and data scientists aiming to do more with less. Leverage responsible Al practices, the adaptability of Azure OpenAl Service, and the wealth of breakthrough research to help you and your customers develop and deploy generative Al solutions. Hands-on lab access will be limited capacity and granted on a first come first serve basis.

Scheduled on October 17–19, 2023 & December 12–14, 2023. Registration link is below:

REGISTER HERE →



#### SECURITY HIGHLIGHTS

## SECURITY CLOUD WEEK

Cyber-attacks are a daily threat to businesses around the world, and the demand for skilled professionals is growing. Security Cloud Week for Partners is designed for technical professionals to discover how Microsoft's Security, Compliance and Identity solutions can meet these threats. Labs will be available to a limited number of Microsoft partner participants. Invitations to the labs will be issued on a first-come, first-served basis.

Scheduled on October 9–13, 2023. Registration link is below:



# MICROSOFT ENTRA UPDATES AND FEATURES BOOT CAMP

Join this bootcamp to stay up to date on the latest Microsoft Entra Updates and Azure AD Renaming Guidelines.

Scheduled on October 4, 2023. Registration link is below:



# FORTIFY YOUR DATA SECURITY WITH MICROSOFT PURVIEW WORKSHOP

Understand how Microsoft Purview delivers comprehensive data security by integrating information protection, data loss prevention and insider risk management. Hands-on lab access will be limited capacity and granted on a first come first serve basis.

Scheduled on October 17–19, 2023. Registration link is below:

REGISTER HERE **→**