



Incentives to accelerate the move to ChromeOS

Deal Acceleration Fund=
Close deals through Services

Deal Acceleration Funds for Services



Chrome Devices + ChromeOS

Purchase Chrome Devices through

TD SYNNEX for our team

to perform services



The more you purchase, the greater funding you can potentially receive

Services

Numerous services available that is eligible for funding and can be performed by our TD SYNNEX team

Type of customer that can qualify: Unique Upsell Opportunity

* Funding available for EDU or ENT customers

Deal Acceleration Service Types

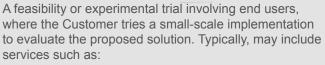
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PoC (Proof of Concept)

Technical engagement with a Customer to prove that a technology will satisfy the Customer's needs:

- Less than 4 week duration
- May include ChromeOS licenses or software
- Not for deployment into Production environment

Pilot



- Admin Console & environment setup
- Domain verification
- User, device and application provisioning
- Domain security configuration

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Workshop

Meeting conducted either in person onsite or via phone/ video conferencing where deployment planning best practices are shared:

- Project planning
- Admin Console setup and training
- Technical troubleshooting
- Help Desk support

Deployment



Partner provided professional services relating to, and supporting, the deployment of ChromeOS which may include:

- Device enrollment
- Project management
- Change management
- Policy configuration best practices
- Planning for end user training
- Data / App migration services

TD SYNNEX Google Chrome Team

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