

Incentives to accelerate the move to ChromeOS

- Deal Acceleration Fund= *Close deals through Services*

Deal Acceleration Funds for Services



Chrome Devices + ChromeOS
Purchase Chrome Devices through TD SYNnex for our team to perform services

Chrome Enterprise/EDU Upgrade
The more you purchase, the greater funding you can potentially receive

Services
Numerous services available that is eligible for funding and can be performed by our TD SYNnex team

Type of customer that can qualify: **Unique Upsell Opportunity**

* Funding available for EDU or ENT customers

Deal Acceleration Service Types

PoC (Proof of Concept)

Technical engagement with a Customer to prove that a technology will satisfy the Customer's needs:

- Less than 4 week duration
- May include ChromeOS licenses or software
- Not for deployment into Production environment

Pilot

A feasibility or experimental trial involving end users, where the Customer tries a small-scale implementation to evaluate the proposed solution. Typically, may include services such as:

- Admin Console & environment setup
- Domain verification
- User, device and application provisioning
- Domain security configuration

Workshop

Meeting conducted either in person onsite or via phone/video conferencing where deployment planning best practices are shared:

- Project planning
- Admin Console setup and training
- Technical troubleshooting
- Help Desk support

Deployment

Partner provided professional services relating to, and supporting, the deployment of ChromeOS which may include:

- Device enrollment
- Project management
- Change management
- Policy configuration best practices
- Planning for end user training
- Data / App migration services

TD SYNnex Google Chrome Team

Chrome Advocates

Googlesales@tdsynnex.com

Chrome Enterprise

GoogleWest@tdsynnex.com
GoogleEast@tdsynnex.com
GoogleCan@tdsynnex.com

Chrome Education

GoogleEDU@tdsynnex.com
GoogleCan@tdsynnex.com

Check out our Services Line Card here!

